

**THINK LIKE YOUR CUSTOMER: A WINNING STRATEGY
TO MAXIMIZE SALES BY UNDERSTANDING AND
INFLUENCING HOW AND WHY YOUR CUSTOMERS BUY:
A WINNING STRATEGY TO MAXIMIZE ...
INFLUENCING HOW AND WHY YOUR CUSTOMERS BUY**

Christina Hansard

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University of Virginia 2012

General Comment Ah, you totally forgot the last line of the chorus: "But when it comes to being loved, she's .

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